

We are seeking a Sales Field Representative for our contract business to fill a position in **NRW** sales territory at the earliest possible date.

Your Responsibilities: You will be responsible for achieving sales targets in your territory. You will expand our existing customer relationships with planners and architects while developing new contacts. You will support customers with all questions regarding our product range. You will monitor and analyze market developments and align your actions accordingly in coordination with the sales management.

Our Requirements: You possess several years of successful sales experience, ideally gained in the construction-related business or flooring industry. Existing contacts with architects, general contractors, and other decision-makers are an advantage. As a committed and goal-oriented sales professional, you are characterized by persuasiveness, interpersonal skills, and a strong customer and service orientation. You possess negotiation skills, find customer-focused solutions, and can build long-term business relationships. You organize your activities from your home office.

Our offer: You will work for a renowned company with an innovative product range. An exciting and varied sales role awaits you with a high degree of autonomy and creative freedom. Comprehensive onboarding, attractive compensation with a performance-based component, as well as additional attractive benefits and a mid-size company car for business round out our offer.

If you are looking for a new challenge at an established company, please send your application documents as a PDF via email, including your salary expectations and availability to: personal@anker-dueren.de

About Us:
ANKER has been a mid-sized family-owned company since 1854 and is among the market leaders in textile floor coverings. With approximately 220 employees, we are specialists in the planning and design of textile floor coverings in the market segments of Aviation, Office, Hotel, Public, and Retail, both domestically and internationally. We operate a fully integrated production facility and carry out all essential manufacturing steps in our operations, from yarn production to carpet backing coating. Our sales, administration, and manufacturing departments work with modern IT systems such as ERP-texware, SAP-FI/CO, and VEDA horizon.